

## **Job Description**

Meraki Commodities Inc. is currently seeking an experienced commodity trader specializing in animal feed to join our expanding team headquartered in Toronto. The main focus of this role is business development mainly in South America, Middle East, Africa & Asia Pacific

### **Responsibilities:**

- Manage and develop a profitable and sustainable trade book
- Develop new markets and commodity portfolio
- Proactively source new business opportunities with specified global market
- Develop and maintain effective relationships with vendors and buyers
- Negotiate terms of sale with customers
- Provide high quality customer service and support
- Monitor market trends to capitalize on trading opportunities
- Work with other traders to maximize profitability
- Collaborate with logistics team to ensure timely and efficient execution
- Resolve issues with buyers as they arise
- Adhere to company policies and the highest ethical and professional standards

### **Qualifications:**

- Minimum 3 years' experience in commodity trading operations, shipping or transportation/logistics environment;
- Post-secondary degree in business or related field;
- Proficiency with Microsoft Office – Word, Excel & Outlook;
- Bilingualism an asset