

Job Description

Meraki Commodities Inc. is currently seeking an experienced commodity trader specializing in pulses, grains & specialty crops to join our expanding team headquartered in Toronto. The main focus of this role is business development mainly in South America, Middle East, Africa & Asia Pacific

Responsibilities:

- Manage and develop a profitable and sustainable trade book
- Develop new markets and commodity portfolio
- Proactively source new business opportunities with specified global market
- Develop and maintain effective relationships with vendors and buyers
- Negotiate terms of sale with customers
- Provide high quality customer service and support
- Monitor market trends to capitalize on trading opportunities
- Work with other traders to maximize profitability
- Collaborate with logistics team to ensure timely and efficient execution
- Resolve issues with buyers as they arise
- Adhere to company policies and the highest ethical and professional standards

Qualifications:

- Minimum 3 years' experience in commodity trading operations, shipping or transportation/logistics environment;
- Post-secondary degree in business or related field;
- Proficiency with Microsoft Office – Word, Excel & Outlook;
- Bilingualism an asset